

Department:

Business

Course Description:

This course provides a basic study of law related to business. Emphasis will be on contracts, law of sales, negotiable instruments, consumer protection, and the Uniform Commercial Code (UCC).

Course Competencies:

Upon completion of the course, the student should be able to:

1. Explain the principal source of the law.
2. Describe in general terms the court system and litigation procedure.
3. Identify principal crimes and torts and describe their elements.
4. Explain the elements of a contract.
5. Contrast and compare the UCC with common law as it applies to sales law.
6. Describe the laws of warranties, product liability, and consumer protection.
7. Explain consumer protection law as it relates to business and consumer transactions.

Course Content:

- A. The Legal Environment of Business
- B. The Law of Contracts
- C. The Law Regarding Sales and Lease Contracts
- D. Negotiable Instruments
- E. Debtor-Creditor Relationships
- F. Business Organizations
- G. Government Regulations
- H. Property and its Protection
- I. The International Legal Environment

Learning Assessments:

Course competencies will be evaluated by use of graded assignments, quizzes, exams, course projects, and reading/discussion forums.

Instructional Materials:

Textbook: The Legal Environment of Business, Melvin, McGraw-Hill Irwin, 2011,
ISBN: 978-0-07-337769-8.

**Guidelines for Requesting Accommodations Based on
Documented Disability or Medical Condition**

It is the intention of Highland Community College to work toward full compliance with the Americans with Disabilities Act, to make instructional programs accessible to all people, and to provide reasonable accommodations according to the law.

Students should understand that it is their responsibility to self-identify their need(s) for accommodation and that they must provide current, comprehensive diagnosis of a specific disability or medical condition from a qualified professional in order to receive services. Documentation must include specific recommendations for accommodation(s). Documentation should be provided in a timely manner prior to or early in the semester so that the requested accommodation can be considered and, if warranted, arranged.

In order to begin the process all students **must** complete the “Disabilities Self-Identification Form” at this link:

<https://highlandcc.edu/pages/disability-services>.

This form can also be accessed at the Highland Community College homepage under Students Services/Student Resources/Disability Service or by contacting the Disabilities Coordinator.